



MDRT AUSTRALIA

MEDIA RELEASE

New MDRT Australia Chairperson to Focus on Building Awareness and Membership Growth

Wednesday October 3, 2012. Geelong based financial adviser and Principal of Chapman Welsh Financial Services Ross Hultgren has been appointed Australian National Chairperson of the Million Dollar Round Table (MDRT), The Premier Association of Financial Professionals. Ross has an extensive 25 year financial services background and is a Life and Qualifying member of MDRT. This year he celebrated his 15th anniversary of membership.

The role of MDRT Australia Chairperson is a two year term and Ross's personal goal is to serve the organisation's members and with the State Chairs increase the membership base and promote the benefits and resources of the organisation to members and non-members.

Commenting on his appointment, Ross Hultgren said he is greatly honoured and privileged to be MDRT Australia's Chairperson as it provides him with the opportunity to give back to the industry and organisation that has afforded him with so many benefits over the course of his financial services career.

In addition, Ross is committed to work diligently with the State Chairs to grow the base of Australian members and build on MDRT's marketplace brand as a unique member focussed international association that offers its members unrivaled opportunities to broaden their horizons and expertise growing personally, professionally and as business owners.

"Connecting with the next generation of financial advisers will be a personal priority as I firmly believe MDRT can proactively support the industry's new entrants through its education, resources and mentoring programs and in doing so, assist them to overcome many of the challenges encountered in their early years, grow and succeed," said Ross Hultgren.

Many of Australia's leading financial services practitioners are highly successful, well known, long term MDRT members and they acknowledge the important role MDRT has had on their personal, industry and business growth journey.

MDRT's Annual Meeting in North America is recognized as a truly outstanding international event that attracts attendees from across the globe in growing numbers every year.

The Annual Meeting is always well supported by Australian members as it is regarded as both a life and career changing event by providing a platform to network with successful practitioners from all corners of the world, develop lifelong friendships and learn from the very best business and motivational speakers.

Ross Hultgren also welcomed Brad Flick and Adam McCann as MDRT's newly appointed State Chairs for New South Wales and South Australia respectively.

Brad Flick has over 23 years of financial services experience and has been a member of MDRT for 11 years following in the footsteps of his father Bruce Flick an MDRT stalwart of over 40 years.

Adam McCann is a CFP with over 20 years' experience in financial services, specialising in advice to medical professionals and is Director of Adelaide based Bartons Chartered Accountants & Wealth Advisers.

The Australian MDRT State Chairpersons are listed below and their contact details are available from the website www.mdrtaustralia.net.

ACT Chair – Peter Graham
NSW Chair – Brad Flick
QLD Chair – Sue Paterson

SA Chair – Adam McCann
VIC Chair – Brad Isaac

“As Australian Chairperson, I will also emphasize MDRT’s Whole Person Concept that encourages members to balance their lives through commitment to family, health, personal / professional development, spirituality, business excellence and contribution to community and industry,” added Ross Hultgren.

“We will publish stories and examples of role model members that have successfully balanced their personal, community and professional aspirations.”

Ross Hultgren acknowledged and thanked MDRT’s national sponsors Zurich, AIA, Asteron Life, CommInsure and TAL as their support is vital for the delivery of the membership based not for profit organisation’s many programs, initiatives and networking functions conducted across Australia.

“I look forward to working with the State Chairpersons to promote MDRT as a dynamic member and industry focussed association that is steadfastly committed to raising the standards of professionalism, provision of the highest levels financial advice and client service in the Australian financial services marketplace,” concluded Ross Hultgren.

Notes to the editor: About MDRT

Founded in 1927, the Million Dollar Round Table, The Premier Association of Financial Professionals, is an international, independent association of nearly 38,000 of the world's leading life insurance and financial services professionals from more than 450 companies in 76 countries.

MDRT members demonstrate exceptional professional knowledge, strict ethical conduct and outstanding client service. MDRT membership is recognized internationally as the standard of excellence in the life insurance and financial services business.

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