



MDRT AUSTRALIA

MEDIA RELEASE

MDRT Welcomes New Chairpersons & Reflects on Year of Outstanding Achievement

Thursday August 28, 2008. Million Dollar Round Table, The Premier Association of Financial Professionals® (MDRT) Oceania Chairperson Beverley Carlyon has announced the completion of another milestone year for the international association and also confirmed the new and continuing Chairperson appointments for Australia, New Zealand and Fiji.

Ross Vanderwolf Divisional Vice President
Deborah Wood Regional Chair
Beverley Carlyon Oceania Chairperson

Australia

Stuart Farrell	Australia Chairperson
Roy Hall	QLD Chairperson
Mathew Gale	NSW Chairperson
Ross Hultgren	VIC Chairperson
John Campbell	SA Chairperson
Peter Graham	ACT Chairperson
Peter Grosser	WA Chairperson

New Zealand

Warren Borlase	New Zealand Chairperson
Theresa Hatton	Auckland Chairperson
TBA	Wellington Chairperson

Fiji

Bipin Patel	Fiji Chairperson
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Reflecting on the year that was, Beverley Carlyon said that on all levels, the past year has been another incredibly successful period for MDRT – internationally, within the Oceania region and nationally in Australia, New Zealand and Fiji.

MDRT thanks and acknowledges

Globally, membership of MDRT grew yet again and now the organization has nearly 40,000 members from 85 countries.

Members are drawn to the Association in growing numbers each year reflecting the high industry standing of MDRT as a dynamic and progressive association that is steadfastly committed to raising the standards of quality financial advice and service in all the nations from which it draws its members.

The base of MDRT Oceania was strengthened this year with 10 new first year members in Australia and 2 in New Zealand.

Australian 1st Year Members

Richard Campbell	SA
Andrew Eastwood	NSW
Joel Edelman	NSW
Gregory Ireland	NSW
Brett Kimmorely	NSW
Suzanne Miskell	NSW
Gino Saggiomo	QLD
Ellen Schafer	QLD
Wayne Stevens	NSW
Michael Williams	NSW

New Zealand 1st Year Members

Robert Schneider	Wellington
Andrew Webby	Hamilton

Suzanne Miskell and Michael Williams also qualified for Court of the Table and Ellen Schafer qualified for the prestigious Top of the Table in their first year.

“MDRT members are acknowledged for their commitment and professional standing in the financial services industry. This provides their clients with confidence and peace of mind as their financial, wealth creation and protection needs are being cared for by industry professionals,” said Beverley Carlyon.

This year, 32 Australian and 8 New Zealand MDRT members celebrated significant anniversary milestones.

New Zealand MDRT Membership Anniversaries

10 Years

Richard Oliver	Auckland
Mark Solomon	Lower Hutt

MDRT thanks and acknowledges

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15 Years

Michael Gowan Auckland
Querida Smith Auckland

20 Years

Brian Klee Wellington
Kevin Seque Christchurch

35 Years

Bede Brittenden Auckland
Arthur Smethurst Palmerston Nth

Australian MDRT Membership Anniversaries

10 Years

John Edwards NSW
Ross Hultgren VIC
Ronald Lambert NSW
Angus McQueen VIC
Ian Wilson QLD

15 Years

Harold Crane QLD
David Dobbrick QLD
Leo Menkens QLD
Paul Morehead NSW
Dayan Samarasinghe VIC
Ralph Zamykal QLD

20 Years

Peter Grosser WA
Kevin Turner QLD

25 Years

James Goggins QLD
Michael Lenthall SA
Gary Tupicoff QLD

30 Years

Roger Budd NSW
John Macey NSW
Anthony Smith NSW

35 Years

Bob Fowler QLD
Brian Jones QLD
Percy Kotkis WA
Bill Nixon QLD
Kevin Stewart QLD

MDRT Oceania's other achievements this year included –

- The inaugural MDRT Oceania Roadshow was a sell out success in New Zealand and Australia and the event inspired and motivated attendees.

MDRT thanks and acknowledges

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- Walton Rogers as MDRT First Vice President visited Australia and New Zealand earlier this year and he provided a powerful insight into his personal motivation and journey to success.

At the Annual Meeting a few months later, Walton challenged and encouraged the mature age MDRT members to utilize MDRT's resources to implement succession plans that would provide clients with continuity of professional service and advice after they retired.

- Australia's Excelerate Program to introduce new advisers to the sales techniques and concepts of MDRT has been so successful – the program is being analysed for use internationally and integrated into the current MDRT Mentoring Programme.
- The new Australia and New Zealand Chairpersons and their teams are determined to build on the MDRT membership growth achieved in 2007 and will extensively promote and market the international Association at local levels.

“MDRT is a unique organization that leads by example and continually challenges members to lift their personal horizons and grow through constant professional and personal learning. The “Whole Person Concept” encourages members to also contribute to their industry and local community.”

“More than that, MDRT is a network of international industry peers that encourages members to network together, learn from each other, share knowledge, exchange ideas and experiences and to make life long friendships with fellow financial services professionals,” concluded Beverley Carlyon.

MDRT membership benefits and criteria are available from the www.mdr.org and www.mdrtoceania.net websites or from your the local MDRT Chairperson – contact details are available from the MDRT Oceania website.

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MDRT thanks and acknowledges