



# Million Dollar Round Table

The table has been set...  
You deserve a seat.



**MDRT** The Premier Association of  
Financial Professionals®

The Million Dollar Round Table (MDRT) is The Premier Association of Financial Professionals®. Founded in 1927, it is home to the world's best financial services professionals.



# At this table... Excellence is defined.

MDRT membership comprises thousands of financial professionals from all over the world who earn membership through proven performance, excellence and ethical standards.

You are cordially invited to join this esteemed group.

“MDRT membership is important to me because it shows that I have attained a prestigious achievement. I am also motivated by my interactions with other members and the ideas I receive.”

Pecky Wong So Ping, FChFP, RFC  
Hong Kong, SAR  
MDRT member since 1993



At this table...

You are recognized as a  
pillar of the financial  
community.

Benchmark. Highpoint. Pinnacle. MDRT membership is widely recognized as a career milestone. In fact, fewer than 1 percent of producers worldwide qualify for MDRT membership.

MDRT offers professional resources for its members to gain recognition in their communities and in the industry. MDRT insignia items allow members to showcase their pride in qualifying for a prestigious international organization.

"MDRT stimulates me to take my business to a higher level. It opens my eyes to a new world of ideas and concepts that will help the people I serve. It exposes me to people who challenge me and force me to be accountable for my actions."

Stephen N. Mathieu, CFP, CLU  
Manchester, New Hampshire  
MDRT member since 1993



At this table...

The world's most  
productive professionals  
share success strategies.

MDRT facilitates enhanced productivity by providing access to forums for sharing life insurance and financial planning ideas, concepts and techniques. MDRT's resources and practice management strategies help members keep more of what they earn.

MDRT meetings are considered the best in the industry. The world-renowned MDRT Annual Meeting offers inspiration, cutting-edge ideas and the opportunity for members to develop business relationships with peers. Court of the Table® and Top of the Table® qualification levels provide incentive to achieve more.

“MDRT is different from other organizations because you need to achieve a specific result before you can become a member. But this organization is not just about achieving results; it’s about growing as a person. As long as I continue to work, I’d like to remain a member.”

Tsutomu Inagaki, CFP  
Chuo-ku, Tokyo, Japan  
MDRT member since 1985



# At this table... There is room for growth.

Career, family, life—it can be overwhelming. MDRT helps members focus on personal growth, in turn, making them better, well-rounded professionals. MDRT's Whole Person<sup>®</sup> concept encourages members to create balance of seven life parts: health, family, spiritual, education, financial, community service and career. The result is a more balanced and meaningful life.

In addition to creating personal relationships with fellow members, MDRT encourages members to improve their family life and contribute to the good of their communities through volunteerism and charitable support. The MDRT Foundation<sup>®</sup> allows members to support worldwide charities, secure grants for organizations in their communities and participate in hands-on volunteer projects.

"MDRT brings together people from all over the world and allows us to share experiences that will ultimately improve our industry at large."

Winston S. Williams  
Valsayn, Trinidad and Tobago  
MDRT member since 1992



Take your place  
at the **table.**

MDRT extends an open invitation to those compelled to achieve excellence. To learn more about MDRT, please visit our Web site, [www.mdr.org](http://www.mdr.org), or call to speak to a membership representative.



**MDRT**

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